

SERVICES

No-cost or low-cost services to pre-ventures, start-ups and existing small businesses include:

- Business planning
- Growth management
- Market information
- Entrepreneurial development
- Financial analysis
- Monthly business startup training classes
- FastTrac business plan training
- Loan application assistance
- Business licensing and registration information
- Technical assistance to Indian Country

The SBDC administrative office also works closely with the following programs to deliver a complete range of services at the local level

BRESNAN

It's personal



Funded in part through a Cooperative Agreement with the U.S. Small Business Administration. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance.

Color copies of this public document are printed at an estimated cost of \$.23 per page.

SBDC NETWORK

BILLINGS SBDC

Big Sky Economic
Development Authority
222 North 32nd Street
Suite 200
Billings, MT 59101
(406) 254-6014
www.bigskyeda-edc.org

BOZEMAN SBDC

Montana Community
Development Corporation
2000 Commerce Way
Bozeman MT 59715
(406) 728-9234
www.mtcdc.org

BUTTE SBDC

Southwest Montana
Headwaters RC&D
65 East Broadway
Butte, MT 59701
(406) 533-6780
www.headwatersrcd.org

COLSTRIP SBDC

Southeast Montana
Development Corporation
6200 Main
P.O. Box 1935
Colstrip, MT 59323
(406) 748-2990
www.semcdc.org/sbdc.htm

GREAT FALLS SBDC

Great Falls Development
Authority, Inc.
300 Central Ave 4th Floor
Great Falls, MT 59401
(406) 453-8834
www.gfdevelopment.org

HAVRE SBDC

Bear Paw Development
Corp
Ryan Building
48 2nd Ave. Ste 202
P.O. Box 170
Havre, MT 59501
(406) 399-1557
www.bearpaw.org/services.html

HELENA SBDC

Montana Business Assis-
tance Connections Inc.
225 Cruse Avenue
Helena, MT 59601
(406) 447-1512
www.mbac.biz

KALISPELL SBDC

Kalispell Area
Chamber of Commerce
15 Depot Park
Kalispell, MT 59901
(406) 758-2802
www.nwmontanabusiness.com

MISSOULA SBDC

Montana Community
Development Corporation
110 E. Broadway
2nd Floor
Missoula, MT 59802
(406) 728-9234
www.mtcdc.org

WOLF POINT SBDC

Great Northern
Development Corporation
233 Cascade Street
Wolf Point, MT 59201

MONTANA SBDC ADMINISTRATIVE OFFICE

Montana Department of Commerce
301 S. Park Ave. / P.O. Box 200505
Helena, MT 59620-0505

Phone: 406-841-2747 / Fax: 406-841-2728
TDD: (406) 841-2702
mtsbdc@mt.gov

Visit us on the web at: www.sbdcmont.gov



2010 ANNUAL REPORT



The mission of the *Montana SBDC* is to guide existing and start-up businesses toward profitability in order to create jobs and economic prosperity in Montana

Since 1989, the *Montana Small Business Development Center* (SBDC) network of ten offices has provided quality consulting and training services to new and expanding businesses. These services are offered at no cost to the client through partnerships with the U.S. Small Business Administration, Montana Department of Commerce and local economic development host organizations.



Success Stories in 2010

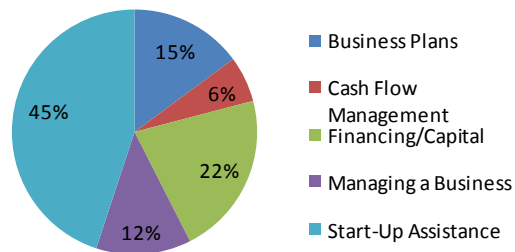
2010 NETWORK PERFORMANCE

	<u>2010</u>	<u>2009</u>
Jobs Created	583	377
Jobs Retained	388	347
Clients Counseled	1014	1257
Counseling Hours	6751	7849
Capital Infusion	\$65.9Mil	\$80Mil
# Business Loans	294	156
# New Businesses	76	73
Clients Trained	1493	2156
Training Events	140	188

Source: WebCATS -CY

US Department of Commerce & US Chamber of Commerce Foundation rate Montana as the #1 state for entrepreneurship and overall business start-up activity.

Business Advice by Montana SBDC
(ByType)



Wolf Point Regional SBDC



Established in 1999, Fort Kipp Laundry in Wolf Point needed help to repair the plumbing and electrical systems and to purchase new machines. Great Northern Development Corporation, through the SBDC, provided assistance in writing a required business plan as part of an application for \$7,000 from the Montana Department of Commerce Indian Equity Grant Fund.

They were awarded the grant and received a matching \$7,000 loan from the Fort Peck Tribes.

SBDC clients added \$9.7 million in incremental sales

Helena Regional SBDC



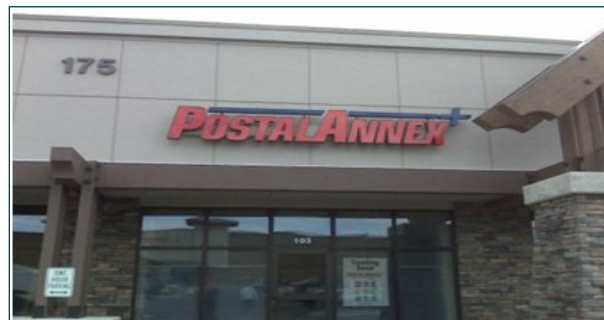
Centennial Wood Products, located in Three Forks, needed assistance with operational funding during the economic downturn. The Helena

SBDC and the Montana Business Assistance Connection, Inc. developed a turnaround plan which included an application for a Wood Products Industry Recovery and Stabilization (WPIRS) loan from the Montana Department of Commerce. The \$272,000 loan provided critical working capital to enable the business to continue operating and retain 8 jobs.

Montana is one of the fastest growing economies (8th) in America over the last 3 years

Kalispell Regional SBDC

The Kalispell SBDC, hosted by the Kalispell Chamber of Commerce, assisted Postal Annex+ with SBA and bank financing questions, marketing and advertising. Postal Annex+ also received a \$10,000 Bresnan Business Incubator grant. Bresnan grants are awarded based on recommendations by the Montana SBDC and provides matching grants of up to \$10,000 for advertising.



Missoula Regional SBDC



Nate and Shannon McEwen used a Montana Community Development Corporation (MCDC) microloan to open the one-of-a-kind Captain Hook's ice-cream truck, providing a much-needed childhood staple to hot summer days. MCDC's business consulting through the Missoula SBDC prepares first-time business owners like the McEwens' to successfully grow a resilient business, providing a fun service to the community.

Guiding Montana Businesses to Success !